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Total No. of Questions : 13] [Total No. of Printed Pages : 3

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**M.B.A. IIIrd Semester (FT)
Examination, 2017**

DN-132

**MANAGEMENT TRAINING AND DEVELOPMENT
Paper : FSO-2**

Time : 3 Hours] onlineBU.com [Maximum Marks : 80

Section-A

(Short Answer Type Questions) 4×8=32

Note :- Attempt any *four* questions out of eight. All questions carries 8 marks.

1. Differentiate between training and development.
2. Write a note on roles and responsibilities of a training manager.
3. What is Action Research ? Comment.
4. What do you mean by Training Modalities ? Discuss briefly.

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(1)

Turn Over

5. State the procedure for monitoring and evaluation of training. **onlineBU.com**
6. Write short notes on any *four* of the following :
- (i) Instructional objectives
 - (ii) Training policy
 - (iii) Pedagogy
 - (iv) Training validation
 - (v) Management games
7. "Communication is very important for any training to be successful." Discuss.
8. What is Training Audit ? **onlineBU.com**

Section-B

(Long Answer Type Questions) 3×16=48

Note :- Attempt any *three* questions out of five. All questions carry equal marks.

9. Discuss the components and process of training need analysis.
10. What are the factors affecting training design ? Discuss in detail. **onlineBU.com**
11. Training aids are a very important part of any training. State their role and importance.

12. Write notes on any *two* of the following :
- (a) Learning Process **onlineBU.com**
 - (b) Lesson Planning
 - (c) Training Climate
13. Describe the techniques of management training and development in India.

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